

**AGENDA OF RED OAK INDEPENDENT SCHOOL DISTRICT  
BOARD OF TRUSTEES SPECIAL MEETING  
Tuesday, May 30, 2023**

Notice is hereby given that a Special Meeting of the Board of Trustees of the Red Oak Independent School District will be held on Tuesday, May 30, 2023 beginning at 6:30 PM at Red Oak ISD Education Service Center, 109 West Red Oak Road, Red Oak, TX 75154.

The subjects to be discussed or considered, or upon which any formal action may be taken, are listed below. Items do not have to be taken in the same order as shown on the meeting notice.

1. CALL TO ORDER / ESTABLISH QUORUM
2. INVOCATION
3. PLEDGES OF ALLEGIANCE
4. SUPERINTENDENT'S REPORT
  - A. Discussion of Districtwide Intruder Detection Audit Report Findings  
Phillip Prasifka, Chief of Police, Red Oak ISD Police Department
  - B. Police Update  
Phillip Prasifka, Chief of Police, Red Oak ISD Police Department
  - C. District Update  
Brenda Sanford, Superintendent
5. OPEN FORUM 3
6. ACTION ITEMS
  - A. Consideration and Approval of Amended 2023-2024 School  
Year Calendar 5  
Brenda Sanford, Superintendent
  - B. Consideration and Approval of Construction Manager At-Risk for New  
Middle School Project 7  
Brenda Sanford, Superintendent and Julie Phillips, Director of Purchasing
  - C. Consideration and Approval of Memorandum of Understanding with  
the Red Oak ISD Education Foundation 9  
Brenda Sanford, Superintendent and Karen Anderson, Executive Director of Red  
Oak ISD Education Foundation
  - D. Consideration and Approval of Technology Purchase 15  
Tony Maceda, Director of Information Technology
7. CLOSED SESSION
  - A. Texas Government Code 551.071 - For the purpose of a private consultation with  
the Board's attorney on any and all subjects or matters authorized by law.
  - B. Texas Government Code 551.072 - For the purpose of discussing the purchase,  
exchange, lease or value of real property.
  - C. Texas Government Code 551.073 - For the purpose of considering a negotiated  
contract for a prospective gift or donation.
  - D. Texas Government Code 551.074 - For the purpose of considering the appointment,  
employment, evaluation, reassignment, duties, discipline or dismissal of a public  
officer or employee.
    1. Personnel Matters
  - E. Texas Government Code 551.076 - To consider the deployment, or specific  
occasions for implementation, of security personnel or devices.

- F. Texas Government Code 551.082 - For the purpose of considering discipline of a public school child or children or to hear a complaint by an employee against another employee if the complaint or charge directly results in a need for a hearing.
- G. Texas Government Code 551.0821 - Personally identifiable information of Public School students.
- H. Texas Government Code 551.083 - For the purpose of considering the standards, guidelines, terms or conditions the Board will follow, or instruct its representatives to follow, in consultation with representative of employee groups in connection with consultation agreements provided for by Section 13.901 of the Texas Education Code.
- I. Texas Government Code 551.084 - For the purpose of excluding witness or witnesses from a hearing during examination of another witness.
- J. Texas Government Code 551.086 - For the purpose of considering economic development negotiations.
- 8. RECONVENE IN OPEN SESSION FOR ACTION RELATIVE TO CLOSED SESSION
- 9. ADJOURNMENT

***If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will convene in such closed meeting in accordance with the Open Meetings Act, Government Code, Chapter 551, Subchapters D and E. Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.***

Any person with a disability or special accommodation need should call 972-617-2941 no later than 10:00 a.m. on the scheduled meeting date.

This notice was posted in compliance with the Open Meetings Act on May 26, 2023 at 4:30 p.m.

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Brenda Sanford, Superintendent  
(For the Board of Trustees)

## AUDIENCE PARTICIPATION SIGN-UP SHEET

Any person wishing to address the Board about a topic related to District business during the period reserved for public comment at a Board meeting must sign up to be heard, in accordance with District policy BED(LOCAL):

1. Each participant will be limited to two (2) minutes to make comments to the Board.
2. Under the Texas Open Meetings Act, the Board is not permitted to discuss or act upon any issues that are not posted on the agenda for tonight's meeting.
3. The Board has adopted complaint policies that are designed to secure, at the lowest possible administrative level, a prompt and equitable resolution of complaints and concerns. Each of these processes provides that, if a resolution cannot be achieved administratively, the person may appeal the administrative decision to the Board as a properly posted agenda item. For further information on those policies, please contact Kevin Freels, Assistant Superintendent of District Operations, for student issues, and Michelle Ailara, Assistant Superintendent of Human Resources, for employee issues at 972-617-2941. If the subject of your comment involves a pending grievance, please continue to seek resolution through the grievance process and address the Board only at the appropriate stage of that process.
4. Under the Texas Open Meetings Act, the Board may exercise its authority to discuss certain subject matters in closed session, including matters involving individual District staff members and individual students. If your comment concerns one of these subjects, please address your concern through the complaint policies described above.
5. Finally, please be aware that rules of decorum will be enforced during the public comment period. Personal attacks, name-calling, and rude or slanderous remarks will not be tolerated. Each participant is legally responsible for the content and consequences of his or her own statements.

Please fill in the information requested below if you wish to address the Board during the public comment period:

Name (please print) \_\_\_\_\_

Address \_\_\_\_\_

ROISD Campus Your Child(ren) attends \_\_\_\_\_

School District of Residence \_\_\_\_\_ Telephone \_\_\_\_\_

Topic/ Agenda Item \_\_\_\_\_

BOARD MEETINGS  
PUBLIC PARTICIPATION

BED  
(LOCAL)

**Limit on Participation**

Audience participation at a Board meeting is limited to the portion of the meeting designated to receive public comment in accordance with this policy. At all other times during a Board meeting, the audience shall not enter into discussion or debate on matters being considered by the Board, unless requested by the presiding officer.

**Public Comment**

**Regular Meetings**

At regular Board meetings, the Board shall permit public comment, regardless of whether the topic is an item on the agenda posted with notice of the meeting.

**Special Meetings**

At all other Board meetings, public comment shall be limited to items on the agenda posted with notice of the meeting.

**Procedures**

Individuals who wish to participate during the portion of the meeting designated for public comment shall sign up with the presiding officer or designee before the meeting begins as specified in the Board's procedures on public comment and shall indicate the agenda item or topic on which they wish to address the Board.

Public comment shall occur at the beginning of the meeting.

Except as permitted by this policy and the Board's procedures on public comment, an individual's comments to the Board shall not exceed two minutes per meeting.

**Meeting Management**

When necessary for effective meeting management or to accommodate large numbers of individuals wishing to address the Board, the presiding officer may make adjustments to public comment procedures, including adjusting when public comment will occur during the meeting, reordering agenda items, deferring public comment on nonagenda items, continuing agenda items to a later meeting, providing expanded opportunity for public comment, or establishing an overall time limit for public comment and adjusting the time allotted to each speaker. However, no individual shall be given less than one minute to make comments.

**Board's Response**

Specific factual information or recitation of existing policy may be furnished in response to inquiries, but the Board shall not deliberate or decide regarding any subject that is not included on the agenda posted with notice of the meeting.

**Complaints and Concerns**

The presiding officer or designee shall determine whether an individual addressing the Board has attempted to solve a matter administratively through resolution channels established by policy. If not, the individual shall be referred to the appropriate policy to seek resolution:

- Employee complaints: DGBA
- Student or parent complaints: FNG
- Public complaints: GF

**Disruption**

The Board shall not tolerate disruption of the meeting by members of the audience. If, after at least one warning from the presiding officer, any individual continues to disrupt the meeting by his or her words or actions, the presiding officer may request assistance from law enforcement officials to have the individual removed from the meeting.



## 2023-2024 School Year Calendar

### **Presented for:**

Board Action   X        Report/Review Only                     

### **Supporting documents:**

None                           Attached   X        Provided Later                     

### **Contact Person:**

Brenda Sanford, Superintendent

### **Background Information:**

The 2023-2024 initial calendar that was adopted on April 17, 2023 needs to be amended due to a UIL activity that has been moved from September 8<sup>th</sup> to September 7<sup>th</sup>. This activity will require bus drivers to drive on the evening of September 7<sup>th</sup>. This will thus hinder our ability to have eligible bus drivers (due to hour restrictions) complete all bus routes for students on September 8<sup>th</sup>. The adjustment moves the early release day from September 8th back to September 7<sup>th</sup> and turns September 8<sup>th</sup> into a staff development day.

### **Fiscal Implications:**

N/A

### **Administrative Recommendation:**

The Administration recommends approval of the presented amended calendar for the 2023-2024 school year as presented.

# 2023-2024

## SCHOOL CALENDAR



AUGUST						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

SEPTEMBER						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

OCTOBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

NOVEMBER						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

DECEMBER						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

JANUARY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

FEBRUARY						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

MARCH						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

APRIL						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

MAY						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

JUNE						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

JULY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

### SCHOOL YEAR

AUGUST 16, 2023 – MAY 22, 2024

District Holidays
September 4 - Labor Day
October 13
November 10
Nov. 20 - 24 - Thanksgiving
Dec. 20 - Jan. 3 - Winter Break
January 15 - MLK Day
February 2
February 16
February 19 - Presidents Day
March 11 - 15 - Spring Break
March 29 - Good Friday
April 1 - Easter (Observed)
April 19
May 27 - Memorial Day
July 4 - Independence Day

Staff Development
STUDENT HOLIDAY
August 4, 7 - 8
(New Teacher; Exchange for Returning)
August 9 - 15
September 7 (Split Early Release)
September 8
October 27
November 17
January 4 - 5
April 8
May 23-24
Weather Make-Up (If Needed)
May 23-24

Early Release
Elementary - 12:00 PM
Middle - 12:30 PM
High - 1:00 PM
September 8
October 6 (Homecoming)
Parent-Teacher Conference
STUDENT HOLIDAY
September 29
Main State Assessment
December 5 - 15
April 9 - May 2

Grading Periods
August 16 - September 22
(26 Days)
September 25 - November 3
(27 Days)
November 6 - December 19
(25 Days)
January 8 - February 15
(27 Days)
February 20 - April 5
(27 Days)
April 9 - May 22
(31 Days)

Authority to Negotiate CMAR Contract

**Presented for:**

Board Action   X   Report/Review Only                     

**Supporting documents:**

None   X   Attached                      Provided Later                     

**Contact Person:**

Brenda Sanford, Superintendent

**Background Information:**

**Authority for this Action:**

**CV (LEGAL) and CVD (LEGAL),  
Facilities Construction**

A district may use the construction manager-at-risk method for the construction, rehabilitation, alteration, or repair of a facility. In using this method, a district must comply with applicable legal requirements in this policy as well as other applicable legal requirements [see CV (LEGAL)], which include the following steps:

1. Selecting a contracting method;
2. Giving public notice of the project;
3. Publishing contract selection criteria;
4. Making evaluations public after the contract is awarded; and
5. Providing for inspection, verification, and testing necessary for acceptance of the facility by the district.

*Education Code 44.031(g); Gov't Code 2269.052, .055, .056(a), (c), .058, .251(c)*

**Board Action:**

On August 18, 2022, at the Regular Board Meeting, the ROISD School Board, with a unanimous vote of Board Members present, approved the Construction Manager At-Risk (CMAR) Construction Delivery Method and allowed the administration to move forward with the RFQ process to select a CMAR for the additional new middle school project on the Red Oak ISD site in Ovilla, Texas.

Five highly qualified CMAR construction companies responded to our solicitation, which was duly posted, advertised, and executed according to Texas Government Code 2269, Subchapter F.

A committee of 7 interviewed all 5 on May 23<sup>rd</sup> in an effort to ensure we contract with the most qualified company that will provide the best value for Red Oak ISD students, staff and community.

After interviews, vetting, reference checks, and careful consideration, the highest-ranking Construction Manager at Risk company was Joeris General Contractors. The District's next step will be to attempt to negotiate a contract with the CMAR for performing pre-construction services to establish a Guaranteed Maximum Price (GMP). Should the GMP fit within the budget allowed and established by ROISD, the CMAR contract will be continued through the general construction of the project.

**Fiscal Implications:**

N/A

**Administrative Recommendation:**

The Administration recommends the Board authorize the Superintendent to negotiate and enter into a contract with Joeris General Contractors for performing pre-construction services to establish a Guaranteed Maximum Price (GMP) and further continue through the general construction of the project should the GMP fit within the budget allowed.

**Red Oak ISD Education Foundation and Red Oak ISD Memorandum of Understanding**

**Presented for:**

Board Action   X  

Report/Review Only                     

**Supporting documents:**

None                     

Attached   X  

Provided Later                     

**Contact Person:**

Karen Anderson, Executive Director of the Red Oak ISD Education Foundation

**Background Information:**

The Red Oak ISD Education Foundation Board of Directors reviewed the MOU (Agreement between ROISD Education Foundation and Red Oak ISD) for the 2023-2024 school year and would like to present to the Board of Trustees for adoption immediately upon approval.

**Fiscal Implications:**

There are no additional fiscal implications.

**Administrative Recommendation:**

Administration recommends that the ROISD Education Foundation and Red Oak ISD MOU be approved as presented for the 2023-2024 School Year.

# **MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding ("Memorandum") is entered into by and between the Board of Trustees of Red Oak Independent School District ("Red Oak ISD" or "District") and the Board of Directors of Red Oak Education Foundation, Inc. (the "Foundation"). Red Oak ISD and the Foundation by this Memorandum memorialize their relationship, ratify and approve past activities, and mutually acknowledge, for the future, the respective obligations and rights of the parties.

## **Public Purposes**

Red Oak ISD has identified the following public educational purposes supporting the establishment of the Foundation:

1. Because of the uncertainty and restrictions inherent in the Texas public school finance system, alternative sources of revenue are important in order to continue and enhance its quality education programs;
2. Maximization of alternative revenue sources requires strong community support, which can be achieved by reciprocal commitment and support of an independent, non-profit education foundation to raise and manage private resources supporting the mission and priorities of the District;
3. The important role played by an independent foundation warrants the support of the District through both monetary and non-monetary resources;
4. The District has already realized gains from its investment of support in the establishment of a public education foundation in the form of several designated grants and the substantial monetary contributions of the Foundation to the District during the foundation's existence;
5. The Foundation has committed to provide funds to the District and staff for creative and innovative instructional needs in alignment with the District's mission and strategic plan ;
6. Continuation of the momentum already achieved by the Foundation will only occur if Red Oak ISD continues to support the Foundation by providing some resources for its work;
7. The community's legitimate expectation is that Red Oak ISD should support the Foundation by allowing the Foundation limited use of facilities, equipment and personnel in exchange for the Foundation's commitment to provide monetary resources to the District;
8. Allowing the Foundation limited use of facilities, equipment and personnel promotes involvement in the Foundation by more members of the community and serves public purposes because Red Oak ISD Facilities are conveniently located and its personnel and equipment are suited for the purposes needed by the Foundation.

9. Solicitations of additional revenue by Foundation directors and personnel relieves, to some extent, the fundraising burden of the Red Oak ISD's Superintendent, administrators, teachers and staff, leaving them free to focus on the District's educational mission.
10. All additional revenues obtained by the Foundation will be provided by the Foundation for the betterment of the District and its educational programs.
11. It is essential that the District have some oversight over any individual who represents Red Oak ISD or the Foundation, especially individuals involved in seeking additional revenue sources for the District.

### **Commitment**

The Red Oak ISD Board of Trustees agrees to continue to provide the following resources to the Foundation, provided that the public purposes continue to be met and the controls continue to be implemented, and subject to the Red Oak ISD Board of Trustees' continuing right to refuse to appropriate the necessary funds at any time. All Red Oak ISD contributions to the Foundation shall be within the sole discretion of Red Oak ISD through its Board of Trustees. Red Oak ISD will disclose all resources provided to the Foundation on its financial statements as donations to the Foundation. The following resources will be provided under the terms of this paragraph:

1. The salary and benefits for one part-time salaried employee of the District to serve the Foundation as its executive director.
2. The salary and benefits for one part-time administrative coordinator.
3. Clerical and administrative services, from time-to-time, for the Foundation, if any; however, employees of the District serving the Foundation from time-to-time will not be entitled to receive supplemental compensation directly from the Foundation
4. In-kind support such as office space, facilities and utilities for the Foundation.
5. All or a portion of the equipment used by the employees of the District serving the Foundation.

### **Responsibilities of the Foundation**

The Foundation agrees to the following responsibilities in connection with its work for Red Oak ISD:

1. The Foundation is, and shall continue to operate, as a separate nonprofit 501 (c) (3) educational corporation organized in 2002 for educational and charitable purposes for the benefit of Red Oak ISD and its students and former students.
2. The Foundation agrees that, during the term of this Memorandum of Understanding, the Foundation will use its best efforts to solicit, collect, invest and administer funds for the Foundation, which shall be used to enrich the educational environment of Red Oak ISD and its students.



3. The Foundation agrees that, in each of the Foundation's fiscal years, the Foundation shall contribute more to the District than the value of the District's contribution to the Foundation or else Red Oak ISD funding may, in the Red Oak ISD Board's discretion, either cease or be decreased for the coming fiscal year. For purposes of this Agreement, amounts contributed to the District by the Foundation in any fiscal year shall include all Foundation grants to teachers, designated grants from outside sources provided to the District through the Foundation, funds provided by the Foundation for District initiatives, employee and teacher of the month recognitions, and all payments to the Endowment Fund made in that fiscal year, but shall not include monies deposited into retained earnings until those retained earnings are spent for the benefit of the District through a grant or an Endowment Fund payment.
4. The Foundation agrees that it will require its personnel and the District personnel providing services to the Foundation to follow all policies and procedures of the District when representing the District or the Foundation in any capacity.
5. The Foundation agrees that it will continue to recognize the District as the beneficiary of its solicitation program.

### **Controls**

Red Oak ISD and the Foundation agree on the following controls to ensure that a proper public educational purpose is served by this arrangement:

1. The executive director and any support personnel serving the Foundation shall be at-will employees of Red Oak ISD, under the direct supervision and control of the Superintendent of Schools. The Foundation may consult with the Superintendent regarding the executive director's and support personnel's job performance.
2. The Foundation shall abide by all policies and procedures of the District related to facility and equipment use, personnel, public information, and all other applicable policies.
3. The Red Oak ISD Board of Trustees and the Foundation Board designate the executive director of the Foundation as the fiscal agent with the authority to accept grants on behalf of the Foundation for the benefit of Red Oak ISD. The executive director shall report all grants awarded to the District and the Foundation to the Red Oak ISD Superintendent of Schools. The executive director as fiscal agent is responsible for the prudent management of all gifts consistent with donor intent.
4. The Foundation shall provide an IRS Form 990 annually to the Red Oak ISD Board reflecting the District's contributions to the Foundation, which may be reviewed against the District's accounting records to ensure accuracy. The completed Form 990 may also be posted on the Foundation's website at the discretion of the Foundation's Board of Directors. The Foundation will also provide a copy of the current annual audit that is conducted by an outside accounting firm to the District.
5. The District shall determine each year, at the time of development of the District's budget, whether adequate consideration has been received from the Foundation in the previous fiscal



year and will likely be received in the following fiscal year, to assist the Board in determining funding for the coming fiscal year.

6. The Foundation understands that, as a result of the District's investment in the Foundation, the documents of the Foundation are likely subject to the Texas Public Information Act absent any specific exemption, and the Foundation agrees to abide by the Texas Public Information Act.
7. This agreement is governed by the laws of the State of Texas. Venue for any dispute arising hereunder shall be in Ellis County, Texas. If any provision of this Agreement is held to be in violation of the Constitution of the State of Texas or any laws of the State of Texas, such provision shall be fully severable and the remaining provisions of this Agreement shall remain in full force and effect and shall not be affected by any illegal, invalid or unenforceable provision or by its severance. The District does not waive or relinquish any immunity or defense on behalf of itself, its trustees, officers, employees, and agents as a result of the execution and performance of this Agreement.
8. The relationship of District and Foundation is limited to that which is set forth herein. No action(s) or undertaking(s) of either party will be construed to create or suggest a partnership, expressed or implied. As separately incorporated organizations, neither District nor Foundation intends nor will either District or Foundation profess a right to obligate or bind the other party; any suggestion of such, orally or in writing, will be considered void and of no further legal effect.
9. Either party may, upon ninety (90) days prior written notice to the other, terminate this Agreement in the event the other party defaults in the performance of its obligations and fails to cure the default within a reasonable time after receiving written notice. Should the Foundation cease to exist or cease to be a 501(c)(3) organization, the Foundation shall transfer its assets and property to the District, to a reincorporated successor foundation, or to the state government for public purposes in accordance with the law and donor intent.

**This Memorandum is effective May 30, 2023.**

**RED OAK ISD BOARD OF TRUSTEES**

**RED OAK ISD EDUCATION  
FOUNDATION**

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Mr. John Anderson, President

  
Donny Lutrick, President

**ATTEST:**

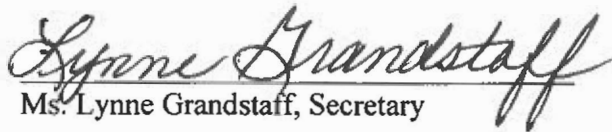
\_\_\_\_\_  
Brian Sebring, Secretary

**RECOMMENDED:**

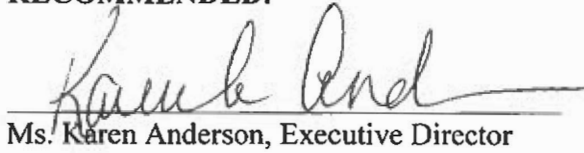
\_\_\_\_\_  
Brenda Sanford, Superintendent

*Updated: May 2023*

**ATTEST:**

  
Ms. Lynne Grandstaff, Secretary

**RECOMMENDED:**

  
Ms. Karen Anderson, Executive Director

## **Technology Purchase – Server Upgrades**

### **Presented for:**

Board Action \_\_\_\_\_ X \_\_\_\_\_

Report/Review Only \_\_\_\_\_

### **Supporting documents:**

None \_\_\_\_\_ Attached \_\_\_\_\_ X \_\_\_\_\_ Provided Later \_\_\_\_\_

### **Contact Person:**

Tony Maceda, Director of Information Technology

### **Background Information:**

The virtual servers are currently running on Dell hardware, which were installed in 2018. The hardware is at the end of its life cycle. Replacing the virtual servers with Nutanix Hardware that will run AOS and VMWare will benefit the District with added savings, more applications, and offer improved performance.

Proposals were received from:

CDWG  
Waypoint

### **Fiscal Implications:**

The best value quote was received from CDWG. Once approved, the project cost of \$270,326.46 will be funded by the Capital Projects Budget.

### **Administrative Recommendation:**

Administration recommends purchasing the virtual servers as per the attached quote from CDWG, an approved District vendor, using TIPS contract 230105.



Thank you for choosing CDW. We have received your quote.

Hardware      Software      Services      IT Solutions      Brands      Research Hub

## Review and Complete Purchase

**JAIME GARZA,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NJRZ541	5/9/2023	NUTANIX FINAL	1186898	<b>\$270,326.46</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">NUTANIX CLD INFRA NCI PRO LIC+SUP</a> Mfg. Part#: SW-NCI-PRO-PR Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	96	6880250	\$1,525.84	\$146,480.64
<a href="#">Nutanix AOS Pro - Term License - 1 license</a> Mfg. Part#: TERM-MONTHS Electronic distribution - NO MEDIA Contract: MARKET	60	6501791	\$0.00	\$0.00
<a href="#">NUTANIX 24X7 PROD HW SUP HCI APP</a> Mfg. Part#: S-HW-PRD Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	4	5642018	\$2,588.84	\$10,355.36
<a href="#">NUTANIX SUPPORT TERM</a> Mfg. Part#: SUPPORT-TERM Electronic distribution - NO MEDIA Contract: MARKET	60	5642025	\$0.00	\$0.00
<a href="#">Nutanix Xpert Services Deployment Starter - deployment - for Nutanix HCI CI</a> Mfg. Part#: CNS-INF-A-SVC-DEP-STR Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	4	6472035	\$2,656.95	\$10,627.80
<a href="#">NUTANIX SELECTED REGION F CNSRES RES</a> Mfg. Part#: UNITED STATES Electronic distribution - NO MEDIA Contract: MARKET	4	6276276	\$0.00	\$0.00

QUOTE DETAILS (CONT.)				
<a href="#"><u>VMware ESXi - license - 1 hypervisor</u></a>	4	6450612	\$0.00	\$0.00
Mfg. Part#: ESXI Electronic distribution - NO MEDIA Contract: MARKET				
<a href="#"><u>NUTANIX NX-8155N-G8 1 NODE 2X5317</u></a>	4	7250478	\$8,078.37	\$32,313.48
Mfg. Part#: NX-8155N-G8-5317-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix - DDR4 - 32 GB - DIMM 288-pin - 3200 MHz PC4-25600 - registered</u></a>	64	6325110	\$172.95	\$11,068.80
Mfg. Part#: C-MEM-32GB-3200-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix 12TB 3.5" Hard Drive</u></a>	32	6691805	\$325.05	\$10,401.60
Mfg. Part#: C-HDD-12TB-BA-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix 7.68TB Solid State Drive</u></a>	16	6681100	\$1,518.46	\$24,295.36
Mfg. Part#: C-SSD-7.68TB-A-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix - expansion module - 25 Gigabit SFP28 x 2</u></a>	8	6681107	\$423.19	\$3,385.52
Mfg. Part#: C-NIC-25G2B1-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix - power supply - 2000 Watt</u></a>	8	6673746	\$583.69	\$4,669.52
Mfg. Part#: C-PSU-2000-A-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>Nutanix 4' 15A C13 C14 Power Cord</u></a>	8	6673749	\$8.92	\$71.36
Mfg. Part#: C-PWR-4FC13C14B-CM Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>VMware ESXi - license - 1 hypervisor</u></a>	1	6450612	\$0.00	\$0.00
Mfg. Part#: ESXI Electronic distribution - NO MEDIA Contract: MARKET				
<a href="#"><u>Nutanix Infrastructure Modernization Virtual-to-Virtual Conversion - techni</u></a>	2	6472037	\$8,328.51	\$16,657.02
Mfg. Part#: CNS-INF-A-SVC-MIG-VMS Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)				
<a href="#"><u>NUTANIX SELECTED REGION F CNSRES RES</u></a>	2	6276276	\$0.00	\$0.00
Mfg. Part#: UNITED STATES Electronic distribution - NO MEDIA Contract: MARKET				
<b>SUBTOTAL</b>				<b>\$270,326.46</b>

SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	<b>\$270,326.46</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> RED OAK ISD BUSINESS OFFICE ACCTS PAYABLE PO BOX 9000 RED OAK, TX 75154-9000 <b>Phone:</b> (972) 617-2941 <b>Payment Terms:</b> NET 30-VERBAL	<b>Shipping Address:</b> RED OAK ISD TECH DEPT ANNEX TECHNOLOGY 109 W RED OAK RD RED OAK, TX 75154-6335 <b>Shipping Method:</b>
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



### Sales Contact Info

**Laura Clark** | (877) 325-6205 | [laurcla@cdwg.com](mailto:laurcla@cdwg.com)

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118 Vintage Park Blvd, W414, Houston, TX 77070  
Phone: 832-479-8540

## QUOTE

**Number** AAAQ16705

**Date** May 24, 2023

### Bill To

**Red Oak ISD**

Tony Maceda  
109 W. Red Oak Rd.  
Red Oak, TX 75154  
USA

**Phone** 972-617-2941

**Email** tony.maceda@redoakisd.org

### Ship To

**Red Oak ISD**

Tony Maceda  
109 W. Red Oak Rd.  
Red Oak, TX 75154  
USA

**Phone** 972-617-2941

**Email** tony.maceda@redoakisd.org

### Account Manager



Paul Sides  
281-841-2126  
psides@waypointsolutions.com

### Contract

Choice Partners/HCDE  
#22/041KN-02

### Notes:

Line	Qty	Description	Unit Price	Ext. Price
1	4	Nutanix NX-8155N-G8, 1 Node; 2x Intel Xeon-Gold 5317 processor (3 GHz/ 12-core/ 150W, Ice Lake) per node	\$8,943.95	\$35,775.80
2	64	32GB Memory Module (3200MHz DDR4 RDIMM)	\$147.83	\$9,461.12
3	32	12 TB 3.5" HDD	\$355.76	\$11,384.32
4	16	7.68 TB SSD	\$1,327.11	\$21,233.76
5	8	Intel 25/10GbE, 2-port, NIC (Intel XXV710-DA2); transceiver not included	\$522.14	\$4,177.12
6	8	2000 W Power supply unit	\$650.89	\$5,207.12
7	8	C13/C14, 15A, 4ft Power cord	\$9.95	\$79.60
8	96	Subscription, Nutanix Cloud Infrastructure (NCI) Pro Software License & Production Software Support Service for 1 CPU Core	\$2,233.15	\$214,382.40
9	60	Term in months	\$0.01	\$0.60
10	4	24/7 Production Level HW Support for Nutanix HCI appliance	\$2,622.16	\$10,488.64
11	60	Support Term in Months	\$0.01	\$0.60
12	2	Service, HCI Virtual Machine Migration. Virtual to Virtual Migration of 3-tier VMs to Nutanix at a single site. 5-VM/2.5TB Pack.	\$3,820.08	\$7,640.16
13	2	Selected region for Services Delivery	\$0.01	\$0.02
14	2	VMware ESXi Hypervisor	\$0.01	\$0.02

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19

Line	Qty	Description	Unit Price	Ext. Price
15	4	Service, HCI Cluster Deployment or Expansion. Based on number of nodes to deploy at a single site.	\$2,962.74	\$11,850.96
16	4	Selected region for Services Delivery	\$0.01	\$0.04
17	4	VMware ESXi Hypervisor	\$0.01	\$0.04
			<b>SubTotal</b>	\$331,682.32
			<b>Tax</b>	\$0.00
			<b>Shipping</b>	\$0.00
			<b>Total</b>	<b>\$331,682.32</b>

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